

The Worlée Group is a company active in the chemical and food industry. As a well-positioned medium-sized company with an international orientation, it is privately owned by the founding family since 1851. With our own production and refinement facilities as well as worldwide branches, we see ourselves as a modern service provider and recognised key supplier for well-known national and international customers in the paint, coatings and construction sector.

We are looking for a full-time employee for **sales in France**.

## **Sales Agent (m/f/d) for sales and marketing of raw materials for paint, coatings and construction sector**

### **Your tasks**

- Acquisition of new customers in a defined sales area in France
- Advising and supporting our customers and interested parties on the possible applications of our products in close dialogue with Worlée's technical departments and laboratories in Germany
- Development of sales strategies
- Preparation and elaboration of offers including the secure negotiation up to the conclusion of contracts
- Collection and evaluation of industry and market information
- Representation of the company at exhibitions and further events
- Documentation and reporting of customer activities

### **Your profile**

- Completed studies with technical orientation (Diplôme d'ingénieur chimiste (ENSI, ITECH), Master 2 Chimie et ingénierie de la formulation) or qualified paint laboratory technician (BTS métiers de la chimie, DUT de chimie, Licence Mention Chimie)
- Suitable for career starters or with first experience in B2B sales and first market knowledge of products in the paints and coatings industry
- Confident handling of MS-Office
- Language skills: French C2 level, English B2 level
- Class B driving licence
- Willingness to travel

### **Our offer**

- An attractive salary package
- Company car also for private use
- Home office based job

We are looking forward to receive your contact details and your application form.

[Sales Agent \(m/f/d\) France](#)

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